

	Cruise Moab 2017 Budget vs Actual						
	2013 Actual	2014 Actual	2015 Actual	2016 Actual	2017 Budget	2017 Actual	Notes
Revenue							
Registration and BLM Fees	\$ 37,957.00	\$ 37,213.00	\$ 35,295.00	\$ 39,097.00	\$ 31,450.00	\$ 43,598.03	Budget is reg fee only
Donations and Sponsorships	\$ -	\$ 1,250.00			\$ 1,000.00	\$ 1,000.00	Stevinson Hats
Interest and Dividends	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Sales at event and raffle	\$ 9,375.00	\$ 10,455.00	\$ 10,554.00	\$ 9,725.00		\$ 10,716.00	
Total	\$ 47,332.00	\$ 48,918.00	\$ 45,849.00	\$ 48,822.00	\$ 32,450.00	\$ 55,314.03	
Paid Registrants	166	162	143	175	170	186	
Revenue/Registrant	\$ 228.66	\$ 229.71	\$ 246.82	\$ 223.41	\$ 175.00	\$ 297.39	
Reg fee charged	\$ 175.00	\$ 175.00	\$ 175.00	\$ 175.00	\$ 185.00	\$ 175.00	average (100 @ \$175 & 70 @ \$199)
Expenses							
Advertising	\$ -		\$ 715.00	\$ 360.00	\$ 400.00	\$ 603.28	includes web hosting
Art Work	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
Awards and plaques	\$ -		\$ 220.26	\$ 131.00	\$ 150.00	\$ 196.21	Raffle donor recognition
Bank service charges	\$ 44.00	\$ 115.00		\$ 3.00			
BLM Fees	\$ 3,405.00	\$ 3,525.00	\$ 3,525.00	\$ 3,674.00		\$ 3,700.00	pass through
Cabin rental	\$ 687.00						1 cabin for trailboss
Catering (Dinner)	\$ 5,400.00	\$ 3,445.00	\$ 4,416.00	\$ 4,500.00	\$ 4,500.00	\$ 5,506.32	
Committee dinner	\$ 208.00	\$ 441.33	\$ 557.20	\$ 63.05	\$ 500.00	\$ 510.45	
Committee Shirts	\$ -	\$ 390.18	\$ 402.60	\$ 418.00	\$ 418.00	\$ 384.61	
Event Booklet	\$ 711.00	\$ 1,110.00	\$ 832.00	\$ 627.00	\$ 700.00	\$ 769.45	
Event Management		\$ 1,700.00	\$ 1,700.00	\$ 1,700.00	\$ 2,000.00	\$ 1,870.00	
Insurance (\$1M, Class 1)	\$ 603.00	\$ 364.00	\$ 400.00	\$ 410.00	\$ 410.00	\$ 410.00	
Licenses and Permits	\$ 914.00	\$ 872.00	\$ 1,113.00	\$ 1,070.00	\$ 1,200.00	\$ 1,085.20	Includes NPS, SITLA and City
Meeting Expenses	\$ 411.00	\$ -	\$ 861.00	\$ 632.75	\$ 650.00	\$ 146.52	
Merchandise (shirts, hats, etc)	\$ 7,697.00	\$ 7,715.45	\$ 7,176.00	\$ 7,896.00	\$ 3,000.00	\$ 5,654.94	Participant shirts only in budget
Merchandise (Schwag)	\$ -				\$ 5,000.00	\$ 3,787.33	
Merchandise (stickers)	\$ 349.00	\$ 275.14	\$ 527.00	\$ 239.00	\$ 300.00	\$ 120.98	
Merchant Service Fees	\$ 1,193.00	\$ 1,269.00	\$ 1,187.00	\$ 1,253.00	\$ 1,300.00	\$ 1,376.09	
Office supplies	\$ 1,017.00	\$ 413.01	\$ 328.00	\$ 360.72	\$ 350.00	\$ 350.93	
Overnight Run Supplies	\$ 398.00	\$ 845.27	\$ 875.00	\$ 805.00	\$ 800.00	\$ 900.00	shifted to participants
Postage and Delivery	\$ 370.00		\$ 61.00	\$ 96.00	\$ 96.00	\$ 62.45	
Raffle prizes	\$ 661.00	\$ 2,436.00	\$ 1,096.00	\$ 325.00	\$ 2,000.00		
Rent	\$ -	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
Rental Equip - Tents	\$ 5,687.00	\$ 5,611.43	\$ 5,564.00	\$ 5,348.00	\$ 5,800.00	\$ 6,307.80	
Rental Equip - Toilets	\$ 692.00	\$ 770.00	\$ 1,197.00	\$ 1,197.00	\$ 1,200.00	\$ 1,197.00	
Sales Tax	\$ -		\$ 289.00	\$ 299.94	\$ 312.00	\$ 267.14	
Satellite phones	\$ 1,486.00	\$ 1,500.00	\$ 2,008.00	\$ 2,352.00	\$ 2,352.00	\$ 2,804.89	
Supplies	\$ 2,225.00	\$ 336.00	\$ 361.00	\$ 562.00	\$ 250.00	\$ 529.83	printer, spill kits, wag bags ...
Telephone & fax service fees	\$ 110.00	\$ 32.46					
Trail cleanup food and supplies	\$ 330.00						
Trail Leader Shirts	\$ -	\$ 496.59	\$ 512.40	\$ 532.00	\$ 532.00	\$ 484.00	
Trail Leader/gunner stipend	\$ 1,120.00	\$ 1,280.00	\$ 1,225.00	\$ 1,280.00	\$ 1,280.00	\$ 1,345.00	
Trail Leader Training	\$ 1,200.00		\$ 265.00	\$ 100.00	\$ 100.00	\$ 2,400.00	
Trailer expenses	\$ 152.00	\$ 500.00	\$ 600.00	\$ 756.00	\$ 600.00	\$ 644.44	storage, transport, tags
Trash Removal	\$ 144.00	\$ 153.00	\$ 153.00	\$ 233.00	\$ 250.00	\$ 250.00	
Travel expenses	\$ 220.00						
Total	\$ 37,934.00	\$ 36,595.86	\$ 39,166.46	\$ 38,223.46	\$ 37,450.00	\$ 44,664.86	
Surplus	\$ 9,398.00	\$ 12,322.14	\$ 6,682.54	\$ 10,598.54	\$ (5,000.00)	\$ 10,649.17	
TLCA 10%	\$ 940.00	\$ 1,232.21	\$ 668.25	\$ 1,059.85		\$ 1,064.92	
	\$ 8,458.00	\$ 11,089.93	\$ 6,014.29	\$ 9,538.69		\$ 9,584.25	